

Press release

Winter & Co (Marine) Ltd
announces the appointment of
Simon Winter Marine Limited as Appointed Representative

Winter & Co (Marine) Limited ("Winter & Co") announces the appointment of Simon Winter Marine Limited ("SWM") as Appointed Representative to provide yacht and pleasure craft insurance services.

SWM was founded in January this year by Simon Winter to provide specialist insurance services to owners of classic yachts and motorboats. He has extensive experience in yacht insurance having worked for a Bristol based insurance broker for several years. SWM's target market is classic yachts and mid to high value yachts and motorboats kept and sailed by owners in UK and Continental waters.

Winter & Co was established in 2005 by Paul Winter to target businesses operating in the marine sector. The tailored service offering includes a scheme for marine surveyors and designers to provide professional indemnity insurance.

Commenting on the appointment, Paul Winter said:

"Working together seems to be a natural progression since establishing our respective businesses. Winter & Co serves the marine trade market and the addition of Simon Winter Marine complements the range of services available. Our personal experiences in the marine sector is undoubtedly a major selling point strengthened by a high quality level of service."

Commenting on the appointment, Simon Winter said:

"Working with Winter & Co will afford quick and easy access to competitive yacht insurance markets and specialist marine trade markets for clients of both companies. We will offer our clients a high quality level of service with a genuine passion for the client's yacht or motorboat. The trend of insurers dealing direct with yacht owners raises impartiality issues when handling claims, as independent companies we are able to act in the client's best interests to achieve the most favourable outcome."

Contact

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Notes to editors

Paul (38) and his brother Simon (35) have both previously worked together in similar roles for a Bristol based insurance broker for several years. Both have sailed extensively since childhood and been closely involved with the marine industry generally. Paul is in the process of restoring the 1866 east coast fishing smack 'Maria' and Simon sails regularly on the family boat 'Mascotte' a 60' 1904 Bristol Channel Pilot Cutter.

Simon Winter Marine Limited is an Appointed Representative of Winter & Co (Marine) Ltd
Winter & Co (Marine) Ltd is authorised and regulated by the Financial Services Authority